

# Analyze. Redefine. Transform.

## Disruptive change is creating chaos for business strategies.

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Organizations are typically used to managing one disruptive influence at a time, but they now need to deal with rapid externally driven changes with little to no time to prepare before the next disruptor hits.

Instead of relying on what has worked in the past, business leaders must recalibrate challenges, aspirations, and direction to understand their organization better, create company alignment, and prioritize the many competing opportunities available to them.

## Helping organizations deliver their ambitions.

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## Digital innovation

Staying ahead of the competition

Customer

Dynamic response to change

loyalty

Stronger portfolio

# ambitions

Margin improvement

Sustainable business growth

Market leaders Reputation for quality

### What are the potential consequences of these ambitions not being delivered?

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Financial benefits of portfolio investments not realized

Low barriers to competitors Lots of activity, lack of profit

# consequences

Business teams

pulling against each other each other

acommodity

In the search of the control Risk of becoming

Wasted energy

No ability to invest and grow

# Have you recently asked yourself any of the following questions?



- "How can we accelerate our understanding of what is happening and develop agile responses that are beneficial for our business and customers?"
- "How can we change our internal processes to capitalize on externally driven changes?"
- "How can I generate the confidence to encourage my business to redefine itself in these difficult times?"
- "What tools and capabilities will we need in the future and how can we develop or acquire them?"
- "How can we better manage short-term changes and help our customers to do the same?"
- "How can I free up resources to focus my energy on making the changes needed to advance the business?"



If the answer is yes, email us at hello@oliverwight.com or call us on +44 (0)1452 397200

A golden opportunity to take back control.

We advise you on the right sequence for change and ensure your leadership team are aligned and thinking cross-functionally with a clear vision of what the future deliverables are and how to achieve them.



Greater foresight

Enhanced performance

Aligned strategies

Integrated planning

Robust execution

Leadership alignment

Common vision and strategic direction

Commitment to the plan

Enhanced adaptability

Able to manage disruption and capitalize on it

#### Analyze.

Benchmarking your current business performance using the Oliver Wight 'Class A' standard.

#### Redefine.

Getting commitment and alignment of the business priorities through executive coaching support.

#### Transform.

Providing the vision to cross-functional business teams to deliver the key transformational pillars identified in the Redefine stage.

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# Fresh thinking and experienced business improvement specialists.



The Oliver Wight team are senior business leaders with a hands-on approach. We have extensive experience working with blue-chip organizations to understand challenges, opportunities, and future ambitions.

What sets us apart from other business consultancies?

- We have been working with C-suite teams for over 50 years as their coaches and confidants.
- We transfer our knowledge to you so you can achieve sustainable performance levels long after we are gone.
- Your success is our success, so we tell it like it is.
- We ensure you feel an intense ownership for the business outcome rather than being in receipt of a third party report.

#### It's good to talk.

Say hello@oliverwight.com

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We use the term 'partner' to refer to both individual members and the authorised representative of corporate members of the LLP. A list of the members of the LLP (and their authorised representative) is available at our registered office.